

Mayor Adrian Foster's Presentation to the Clarington Board of Trade

SEPTEMBER 28, 2017







Agenda

Tourism

Agriculture

GO Train Update

Outlet Mall

Owasco

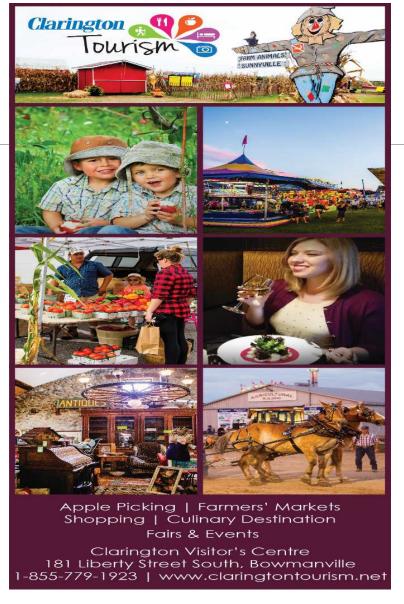
Culture Change

Taxes



Tourism







Agriculture





Clarington Agriculture Stats

	2016	2011
# Farms	357	390
Total operators	525	580
Average Age	57.3	57.2
Gross Farm Sales (millions)	\$85.16	\$72.45
Cropland Acres	56,041	54,413

How's this?

- OPG Training Facility \$50 Million
- Covanta EFW Facility \$300 Million
- Port Granby \$170 Million
- Port Darlington Water Treatment Plant \$52 Million
- Port of Newcastle W T P \$18 Million

\$580 Million. Coming now.

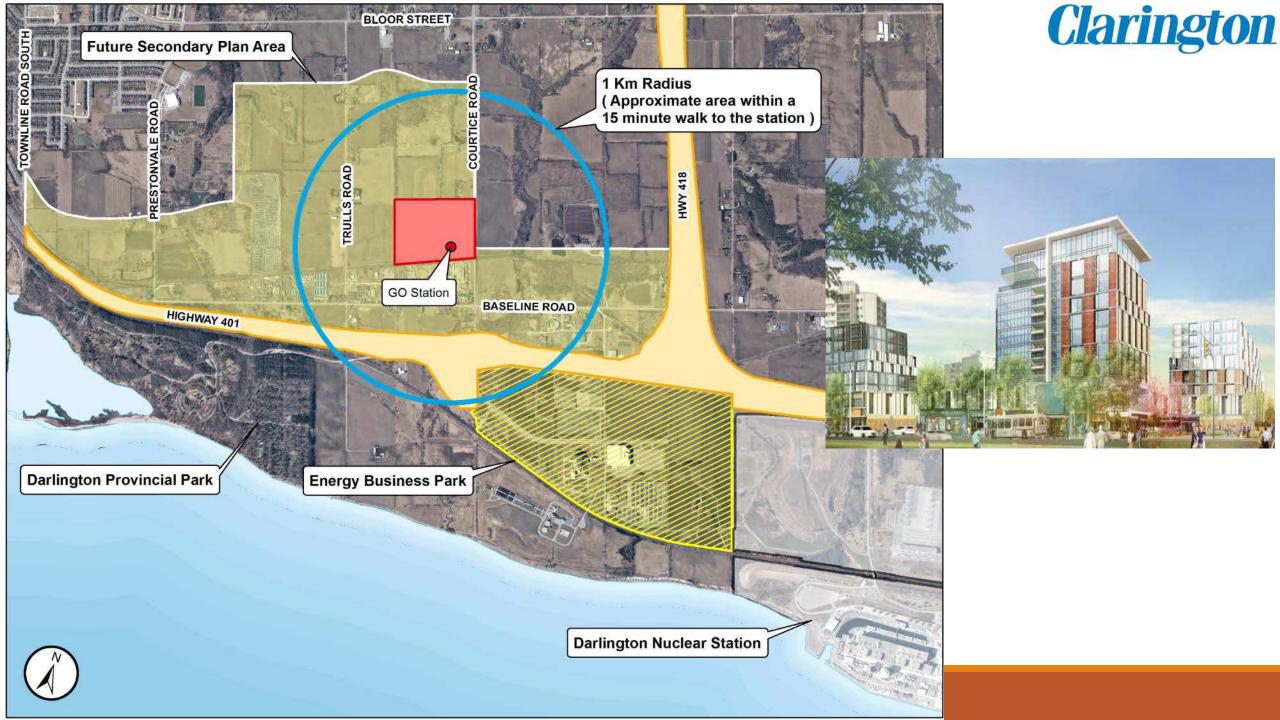
Want More?

- 407 Extension \$1 Billion
- Clarington Police Station \$46 Million
- Darlington Refurb \$6 Billion
- Darlington New Build \$15 Billion
- GO Transit \$650 Million

\$22 Billion.
With your help,
right on the horizon

GO Train Update







Outlet Mall



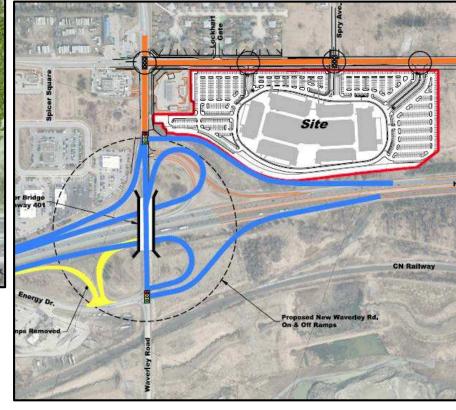
Outlet Mall Concept Plan





Proposed Developed Site Area: 30.74 Ac. Total Building Area (GFA): 273,000 Sq. Ft.

Total Parking Provided: 1,380 Stalls (5.52/1000 Sq. Ft. GBA)











Culture Change







"It's not 'us' and 'them', it's 'we' ". Andrew Allison, 2017



Taxes





Senior Executive Relative Taxes Clarington 5 Year Trends

Year	Relative Taxes	Population Group Average	GTA Average	Study Average
2012	\$4,897	\$5,141	\$5,863	\$5,659
2013	\$5,025	\$5,491	\$6,012	\$5,745
2014	\$5,082	\$5,634	\$6,112	\$5,854
2015	\$5,143	\$5,735	\$6,250	\$5,937
2016	\$5,216	\$5,813	\$6,395	\$6,042
Cumulative Increase	7%	13%	9%	7%
Average Annual Increase	1.4%	2.6%	1.8%	1.4%

2010 BMA Study Property Taxes — Senior Executive

Municipality	Taxes av. CVA \$430,000	
Clarington	\$4,697	
Pickering	\$5,841	
Ajax	\$5.583	
Whitby	\$5,459	
Oshawa	\$5,859	



Property Tax Comparisons Senior Executive Home - 2016

Municipality	2016 Property Taxes	Relative Tax Burden
Milton	\$4,551	Low
Caledon	\$4,803	Low
Clarington	\$5,216	Low
Niagara Falls	\$5,443	Low
Newmarket	\$5,876	Mid
Whitby	\$6,237	High
Oshawa	\$6,242	High
Pickering	\$6,796	High
Average- Overall	\$6,042	
Average- Population 30,000 to 99,999	\$5,813	
GTA Average	\$6,395	

2010 BMA Study, Property Taxes

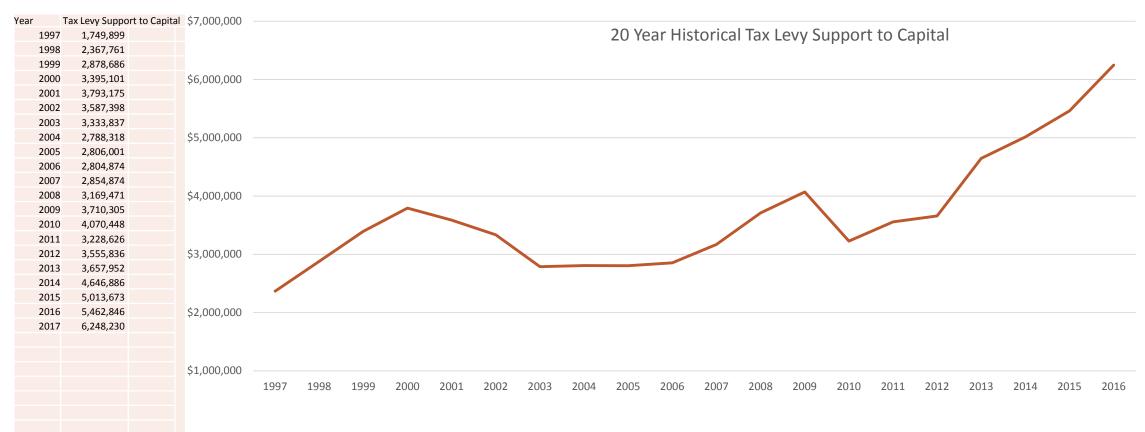
Municipality	Average Res. Taxes	% of Household Income
Clarington	\$3,886	4.6%
Pickering	\$4,513	4.8%
Ajax	\$4,243	4.8%
Whitby	\$4,401	4.7%
Oshawa	\$3,940	5.7%



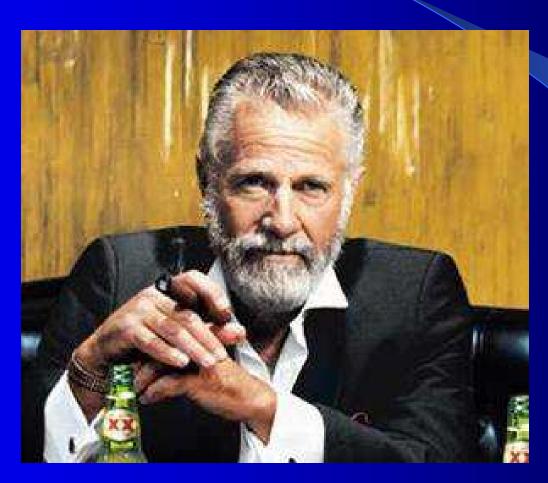
Property Taxes as a Percentage of Income

Municipality	2016 Average Residential Taxes	% of Household Income	Relative Ranking
Milton	\$3,195	2.6%	Low
Caledon	\$4,377	3.3%	Low
Clarington	\$3,808	3.5%	Mid
Niagara Falls	\$2,649	3.5%	Mid
Newmarket	\$4,143	3.6%	Mid
Whitby	\$4,575	3.7%	Mid
Pickering	\$4,683	3.9%	Mid
Oshawa	\$3,836	4.5%	High





"He's the most interesting man in the world."





"Alone we can do so little, together we can do so much."

Helen Keller



Thank